reinvention of dry shampoo



K18 BIOMIMETIC HAIRSCIENCE

AirWash Tm

dry shampoo
shampooing Sec

118 ml/4 fl O liq

# ANTICES OF THE STATE OF THE STA

reduce oil + eliminate odor

instant, weightless, long-lasting clean

# WHAT IT IS

A non-aerosol dry shampoo powered by smart-release **odorBIND™** biotechnology that delivers a high-performance clean—clinically eliminating odor, and reducing oil without starchy buildup or white cast. Keeps working for up to 3 days¹.



@k18hair #k18results

### WHAT IT DOES

Biotech-powered, non-aerosol dry shampoo delivers day 1 hair on contact<sup>4</sup>

- Absorbs oil made with translucent microbeads to absorb oil without visible starchy buildup or white cast
- Eliminates odors smart-release odorBIND™ biotechnology recognizes, traps, and eliminates odor-causing molecules and replaces malodors with a subtle fragrance for a clean, fresh feel for up to 3 days¹ Tested on 4-day unwashed hair.
- Supports a healthy scalp supports scalp sebum balance to promote scalp health between washes and minimizes excess buildup
- Leaves hair feeling and looking clean deeply cleanses without feeling gritty or heavy buildup, for a run-your-fingers-through clean feeling
- Lasting results high-performance formula lasts for up to 3 days<sup>1</sup>;
   highly concentrated so you can go longer between washes

### WHY IT WORKS

- Translucent, porous microbeads absorb excess oil without starchy buildup or visible residue/white cast. Continues working for up to 3 days<sup>1</sup>
- odorBIND™ biotechnology recognizes and captures odor-causing molecules and eliminates them - replacing the malodor with a subtle, easily layered fragrance.
- Biotech-derived mediterranean microalgae helps balance scalp and control excess oil production over time

¹Results observed in a scientific test of 30 subjects after 1 use of *AirWash™ dry shampoo* after 72 hours. Measurements were made by a seburneter and expert odor grader ⁴Results observed in scientific testing of 30 subjects after 1 use on 4 days unwashed hair. Measurements were made by expert odor grader.





### **HOW TO USE**

**SHAKE WELL.** Non-aerosol format may feel slightly damp but will not disturb your style.

- 1. Hold the bottle 4-6 inches away from scalp for even distribution
- 2. Start with 1 spray per section, increasing up to 3 sprays per section, as needed
- 3. Massage in and brush or style as usual

### **SCENT**

Clean, fresh, subtle fragrance

## **CLINICALS**

Clinically proven to reduce oil and eliminate odor. Keeps working for up to 3 days<sup>1</sup>

Absorbs odor and helps control oil for up to 3 days (72 hours) after 1 application<sup>1</sup>

Go 3 days longer between washes<sup>2</sup>, without white cast or starchy buildup

Clinically proven to eliminate odor on contact<sup>3</sup>

Extends time between washes<sup>4</sup>

Helps balance scalp and reduce excess oil production over time<sup>5</sup> Supports hair and scalp, and improves hair health<sup>6</sup> and manageability<sup>7</sup> Increases moisture and moisture barrier<sup>8</sup> while balancing sebum to control a healthy scalp<sup>7</sup>

Oil control that doesn't strip, dry, or irritate the hair and scalp<sup>9</sup> Helps promote scalp health<sup>7</sup> by maintaining scalp sebum balance between washes<sup>10</sup>

Highly concentrated so you can go longer between washes<sup>11</sup> Highly concentrated so you can go longer between washes and use less product<sup>12</sup>

<sup>1</sup>Results observed in a scientific test of 30 subjects after 1 use of *AirWash™ dry shampoo* after 72 hours. Measurements were made by a sebumeter and expert odor grader

<sup>2</sup>Results observed in a consumer test of 30 subjects after 4 weeks when asked how many days longer they could go between washes when compared to their usual dry shampoo

<sup>3</sup>Results observed in scientific testing of 30 subjects after 1 use on 4 days unwashed hair. Measurements were made by expert odor grader

<sup>4</sup>In a consumer study of 30 subjects after 4 weeks, 94% agreed that *AirWash™ dry shampoo* allowed them to extend time between in-shower shampoos

<sup>5</sup>Results observed as a reduction in sebum measured by a sebumeter and expert grading on 30 subjects in a 3 week clinical study

<sup>6</sup>Hair health - We define "hair health" as hair that exhibits a combination of strength, elasticity, manageability, softness, smoothness, vibrancy, and shine. It is hair that you feel confident in, and which you repair regularly with K18 molecular repair products.

<sup>7</sup>Healthy scalp/scalp health - we define a healthy scalp as a scalp that exhibits a combination of balanced sebum and oil, lack of buildup, and moisturized.

<sup>8</sup>Results observed with improvements to sebum balance, hair/scalp dryness, hair/scalp health in scientific testing on 30 subjects in a 3 week clinical study.

<sup>9</sup>Results observed with improvements to sebum balance, hair/scalp dryness, hair/scalp health in scientific testing on 34 subjects with sensitive scalps in a 2 week clinical study.

<sup>10</sup>Results observed with improvements to sebum, hair/scalp dryness, hair/scalp health in scientific-technical testing on 30 subjects in a 3 week clinical study.

¹¹Results observed in a consumer test of 30 subjects after 4 weeks. 94% of subjects agreed that *AirWash™ dry shampoo* allowed them to extend time between in-shower shampoos.

<sup>12</sup>Results observed in a consumer test of 30 subjects after 4 weeks. 86% of subjects agreed that they could go longer between washes and 83% of subjects agreed that they used less product compared to their regular aerosol dry shampoo.

### **CLAIMS**

100% agreed hair and scalp looks and feels healthy<sup>13</sup>

100% agreed product instantly removed oil from scalp<sup>14</sup>

100% agreed hair and scalp felt fresh<sup>15</sup>

96% agreed AirWash™ was invisible on hair¹6

94% agreed dry shampoo allowed them to go longer between wash days  $^{\rm 17}$ 

93% agreed product did not revert their hair style<sup>18</sup>

### SIZE + PRICE

4.0 fl oz SRP \$48 USD



<sup>&</sup>lt;sup>13</sup>Results observed in a consumer test of 30 subjects after 3 weeks of using *AirWash™ dry shampoo*.

<sup>&</sup>lt;sup>14</sup>Results observed in scientific testing of 30 subjects after 1 use on 4 days unwashed hair. Measurements were made by a sebumeter.

<sup>&</sup>lt;sup>15</sup>Results observed in a consumer test of 30 subjects after 1 use and 72 hours.

¹6Results observed in a consumer test of 30 subjects after 3 weeks, using AirWash™ in place of their regular aerosol dry shampoo

<sup>&</sup>lt;sup>17</sup>Results observed in a consumer test of 30 subjects after 4 weeks, using **AirWash™** in place of their regular aerosol dry shampoo.

<sup>&</sup>lt;sup>18</sup>Results observed in a consumer test of 30 subjects after 3 weeks of using *AirWash™ Dry Shampoo* 

# **INGREDIENTS**

Water (Aqua) (Eau), Alcohol Denat., Silica, Tetraselmis Suecica Extract, Arginine, Lactic Acid, Sodium Hyaluronate, Glycerin, Mannitol, Gellan Gum, Hydrolyzed Hyaluronic Acid, Sodium Phytate, Tromethamine, Escherichia Coli Extract/Sr-(Methionyl Tripeptide-46 Hexapeptide-40 Decapeptide-27 Methionyl, S-Pig Polypeptide-2 Oligopeptide-234 Sh-Oligopeptide-78), Potassium Sorbate, Sodium Benzoate, Citric Acid, Sodium Chloride, Fragrance (Parfum), Linalool, Hexyl Cinnamal, Limonene, Benzyl Alcohol.

